

20 November 2018

RE: Written response to question at Annual General Meeting

1. The purpose of this memorandum is to respond in writing to a question posed at the Annual General Meeting ('**AGM**') of Hineuru Iwi Trust ('**HIT**') held at Te Hāroto Marae on 17 November 2018.
2. At the AGM it was resolved that the audited consolidated financial statements of HIT be received and approved. It was also noted the Chief Executive ('**CE**') would respond in writing to any specific questions in relation to the financial statements presented at the AGM.
3. At the AGM clarification was sought as to cash flows from operating activities (page 8), in particular, the source of cash received from exchange transactions.
4. The CE sought clarification from the accountant (Craig Barrett at Staples Rodway) of HIT who confirmed that cash received from 'exchange transactions' (\$1,522,248 for the period of 15 months from 1 April 2017 to 30 June 2018) refers to cash flows derived from the primary revenue producing activities of the Hineuru Trust. The *Statement of Cash Flows* accounting standard required separate disclosure of the remaining categories under 'Cash flows from operating activities', being net interest received, net dividends received, net PIE income received, income tax refunds received and net GST received.
5. Staples Rodway has also confirmed that specific details of the source of funds from exchange transactions are listed in the financial statements on page 3 under 'Revenue from exchange transactions', which should be read alongside the relevant notes.

Mai Hineuru, mo Hineuru



Tai Ahu

**Chief Executive
Hineuru Iwi Trust**